

**Arizona Department of Real Estate (ADRE)
Education Advisory Committee (EAC)
Meeting Minutes**

Tuesday
June 11, 2019
9:00 a.m. – 1:00 p.m.
Arizona State Executive Tower
Grand Canyon Conference room
1700 W. Washington Street
Phoenix, Arizona 85007

- I. Call to Order -
Commissioner Lowe called the meeting to order at 9:05 a.m.

II. Introductions & Welcome

Members present:

Marti Barnewolt
Marc Blonstein
Holly Eslinger (at 9:25)
Barb Freestone
Jim Hogan
Laura Kovacs
Mary Sand

Absent:

Evan Fuchs
Jon Kichen
Debra Prevost
Debbie Shields
Sherry Olsen
Patrick Sheahan
Kelly Zitlow

ADRE Representatives present:

Judy Lowe, Commissioner
Louis Dettorre, Deputy Commissioner (DC)
Lancing Adams, Asst. Commissioner Licensing Services/ CIO AMS (AC)
Abby Hansen, Chief of Staff

Public:

See attached sign in sheet.

III. Approval of March 12, 2019 Meeting Minutes

As there was not a quorum on the Committee at the time this agenda item was addressed, Commissioner Lowe asked for a motion to postpone approval of the March 12, 2019 Meeting Minutes. Upon a motion by Member Barnewolt, seconded by Member Hogan, the postponement was approved, with no objection.

IV. Education Update – Handout

- Commissioner Lowe noted that the education update is available, and has been distributed to all Administrators, and Administrators should distribute to all their schools instructors.
- The new salesperson Pre-licensing education curriculum is well under way for both online and classroom.
- The new changes for student identity verification were well received, and all online provider applicants have had their vendors approved.
- Student identity verification must be done by a system that is able to verify personal information.
- The Department will be going to an ADRE required standardized certificate that will allow all ADRE staff to readily recognize and potentially a future licensing system can recognize/verify.
- Roughly 50 courses with the new salesperson curriculum have been approved for both online and in classroom.
- The licensing exam has been merged into one 180 question exam, specific to the practice of real estate in Arizona (no longer a “state” and “national” exam).
- A member of the public asked if under the new reciprocity bill recently signed, will there be a different exam for holders of other state licenses. Commissioner Lowe stated no, just the one exam that will be required to be taken in Arizona.
- Commissioner Lowe provided the Prelicensing Broker Education Roll Out (This is subject to modification)
 - ✓ June 14, 2019 Testing Vendor Pearson Vue begins developing/reviewing/revising Broker Question Bank
 - ✓ June 21, 2019 ADRE distributes final Broker Pre Licensing curriculum and test outline.

- ✓ July 11, 2019 New Curriculum – Required Broker Pre Licensing Instructor Development Workshop (IDW) video.
- ✓ July 15, 2019 Broker Pre Licensing Course Approval Application w/new requirements completed, and posted to www.azre.gov. Begin accepting Broker Pre Licensing Course Approval Applications w/new curriculum.
- ✓ Sept. 13, 2019 All **Broker** Pre Licensing Courses must comply with teaching the new/revised curriculum, under a new Course number.
- ✓ Sept. 20, 2019 Broker Question Bank Development completed by Testing Vendor Pearson Vue.
- ✓ Sept. 23, 2019 New Broker Pre Licensing Question Bank utilized for **ALL** testing. (date subject to modification)
- Commissioner Lowe noted that there are specific requirements to be a Salesperson and Broker Prelicensing Instructor.
- The Department is committed to “raise the bar” by increasing the education and knowledge of all real estate professionals.

- V. Next EAC Meeting date: September 10, 2019 from 10:00 a.m. to Noon
- VI. Education Advisory Committee Meeting adjourned at 9:30.
- VII. The meeting was turned over to Jim Hogan, Marti Barnewolt, and Bill Gray for the review of the Detailed Instructor Outline Prescribed Curriculum for Arizona Broker’s License.

Respectfully submitted this _____ day of September, 2019
Education Advisory Committee

Commissioner Judy Lowe

Members of the Education Advisory Committee will attend either in person or by telephone conferencing.